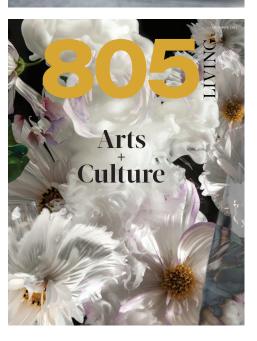






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# **Editorial Overview**

805 Living is a **high-end regional lifestyle magazine** that combines the best of both worlds: the quality and style of a national publication with smart, locally relevant, actionable editorial.

Our focus highlights the vibrant communities of western Los Angeles, Ventura, Santa Barbara, and San Luis Obispo Counties. Readers depend on *805 Living* for its exciting mix of home design, fashion, entertaining, health and wellness, philanthropy, recreation, shopping, dining out, cooking, wines and spirits, family, events, travel, and, most important, the extraordinary people who call this unique region of Southern California home.



FEATURE STORIES capture the spirit and style of the area and the notable neighbors who call it their home. Our feature stories often include entertaining, home design, and exciting travel destinations, (along with stunning photography and art direction), but we also include profiles on many of the individuals who make a difference with our lives right here at home.

PULSE Whether it's a profile of an interesting personality, a tip from an expert in a particular field, or a look at what's trending in local businesses, Pulse finds the beats and rhythms of our communities.

FINDS Shopping. Fashion. Travel. *Finds* is a potpourri of stylish, must-have products. *Finds/Style* is a "look book" of men's and women's fashion and accessories. *Finds/Travel* helps readers plan extraordinary getaways in the 805 and beyond.

INSIDER spotlights the hottest events and activities taking place in the region, including concerts, theater, festivals, dance, visual arts, charity events, sports, and more.

### Maggie Awards Nominee

2015 Best Regional & State Magazine 2011 Best Regional & State Magazine 2011 Best Lifestyle Magazine MIND BODY SOUL Our focus on health and wellness features local resources and area experts to help enhance the mind, body, and soul.

ARTS & CULTURE encompasses the literary, musical, and performance arts. This column is a lively look at the people and events that entertain us.

FACES IN THE CROWD Some are well known and "out there" while others are more of the behindthe-scenes types. Either way, with this regular column we'll get to know a little more about our Central Coast neighbors doing something unique for the region.

UPGRADES offers expert tips and creative ideas for interior and exterior home improvements.

GOOD DEEDS Our social pages highlight the charitable community.

TASTE incorporates food, recipes, wines, and spirits into each issue, as well as where to find them locally.

WHERE TO EAT NOW Appetizing intelligence from the new, the classic, and the best restaurants in the region.

DINING GUIDE A spotlight of fine and casual dining establishments that includes the most comprehensive dining guide around.

P.S. SKETCHPAD Award-winning illustrator Greg Clarke's humorous take on life.

## 805 Living is Everywhere

805 Living has the most comprehensive strategic distribution plan that targets affluent customers with buying power.



#### CIRCULATION

25,000 Print Copies, 10x a Year

Digital Edition is complimentary and averages 41,000 pageviews per issue. It is smartphone- and tablet-compatible. Archived editions allow readers to refer to them, again and again.

Copies Direct Mailed to area homes valued at more than \$1,000,000, delivered via USPS direct to mailbox in Agoura Hills, Calabasas, Camarillo, Carpinteria, Dos Vientos Ranch, Hidden Hills, Lake Sherwood, Malibu, Montecito, Moorpark, Newbury Park, North Ranch, Oak Park, San Luis Obispo, Paso Robles, Santa Barbara, Santa Rosa Valley, Thousand Oaks, Ventura, and Westlake Village.

Direct-Mail Copies to Area C-Level Executives (CEOs, CFOs, COOs, etc.)

#### **Paid Subscriptions**

Distribution Locations include shopping centers, grocery stores, restaurants, hotels, hospitals, country clubs, real estate and wealth management offices, banks, visitors and convention bureaus, and chambers of commerce.

Newsstands: Albertsons, CVS, Gelson's, Lassen's, Lazy Acres, Ralphs, Trader Joe's, Vons, Whole Foods, providing a consistent spot for consumers to find the publication.

Widely Circulated throughout four counties: Western Los Angeles, Ventura, Santa Barbara, and San Luis Obispo counties.

Agoura Hills	Hidden Hills	Newbury Park	Santa Ynez Valley
Bell Canyon	Lake Sherwood	Nipomo	Simi Valley
Calabasas	Los Olivos	Oak Park	Solvang
Camarillo	Malibu	Ojai	Summerland
Cambria	Montecito	Paso Robles	Thousand Oaks
Carpinteria	Moorpark	Pismo Beach	Ventura
Canoga Park	Morro Bay	San Luis Obispo	Westlake Village
Dos Vientos Ranch	North Ranch	Santa Barbara	Woodland Hills

100% pick-up rate shows popularity of magazine.

## Multi-Platform Marketing Capabilities

805 Living offers multi-platform marketing packages that include **print, digital, and social media** to reach our loyal, affluent audience.



PRINT AND DIGITAL EDITIONS

DIGITAL EDITION SPONSORSHIP

DEDICATED E-BLAST TO DATABASE OF 15,000

SPONSORED SOCIAL MEDIA POSTS (46,500+ FOLLOWERS)

MONTHLY E-NEWSLETTER "THE INSIDER" WITH SPONSORED CONTENT, BANNER ADS, AND PRESENTING SPONSORSHIP OPPORTUNITIES.

DIRECT MAIL CAMPAIGNS TO READERS IN THE MOST AFFLUENT NEIGHBORHOODS.

PREMIUM COVER-POSITION ADS AND SPECIAL UNITS INCLUDING:

- Multi-page inserts
- Gatefold units
- Cover wraps on direct-mail copies
- Belly band on direct-mail copies
- Inserts/Blow-in cards



#### 805 THE INSIDER WHAT TO DO IN A FUTWER THE ISSUES



Everyone knows it's difficult to stick to New Year's resolutions, so 805 Living brought in local health experts to offer some straight advice for a healthy 2019. We also have stylish yogg agent to help reach a state of nivana, tasty craft mocktail recipes, and design ideas for a modern spa bath.

it 805living.com to view the mplimentary digital edition.

Plus, our annual 805 Weddings Resource Guide is here! Whether you're planning nuptials, celebrating an anniversary, or just want to throw an unforgettable parly, we've got you covered with the best caterers, music, photographers, flowers, formalwear, and event venues.

{NEWS FROM OUR PARTNERS}

no greater gem than home

DISCOVER NEW HOMES

IN CAMARILLO

MOVE-IN READY TOWNHOMES NOW SELLING Exceptional details making luxury living a reality:

> y clubhouse with fitness studio an sh-free dog space, tot lot and an : to nearby shopping and dining, t in la exercise what would be and long



E-newsletter and dedicated e-blasts



ds straight to r

805

## **Custom Content Studio**

*805 Living* delivers high-quality production value through our **branded custom content and advertising** to ensure your unique story finds our audience across all platforms.

BRANDED CUSTOM CONTENT

CUSTOM ADS

CUSTOM PUBLISHING



### 805 *Living* Themed Advertorials

REALTORS OF DISTINCTION

ARCHITECT AND INTERIOR DESIGNER SPOTLIGHT

HOME DESIGN RESOURCE GUIDE (for interior and landscape designers, retailers)

DESTINATION CITY GUIDE (for tourism bureaus to showcase where to eat/stay/dine/play)

GIVING COUNTS (for nonprofits to share "what they do" and "what they need")

THE GREAT ESCAPE (for hotels, resorts, and travel destinations)

SPONSORSHIP OF 805 LIVING'S FARMERS' MARKET GUIDE

FINANCIAL INTELLIGENCE (for wealth advisors)

MODERN HEALTH MATTERS (for medical professionals)

TASTE OF THE VINE (for wineries)

WINEMAKER WISDOM (for wineries)









### An Audience Worth Investing In

*805 Living* connects your brand to our **affluent readers** who turn to the magazine for the inside scoop on living the good life in the 805 and beyond. Our readers are powerful consumers ... they are uniquely positioned with the desire and the means to enhance their lives.

*805 LIVING* READERS ARE IN THE PRIME OF THEIR EARNING AND SPENDING YEARS. THEY ARE AFFLUENT AND POISED TO BUY:

- Average age is 38.
- 80% are homeowners.
- Median household income: \$195,000
- Median net worth: \$1,900,000
- Median home value: \$1,500,000
- 73% are married.

*805 LIVING* READERS ARE ENGAGED AND PASSIONATE ABOUT THE MAGAZINE:

*805 Living* is a controlled circulation magazine. Our readers prove they love the magazine by actively seeking out each issue. They respond to both the editorial and the advertising in the magazine. In fact, according to a survey in *805 Living*:

- 96% rate the magazine as "very good" to "excellent."
- 74% have shopped with our advertisers after seeing their ad in *805 Living*.
- 100% will recommend 805 Living to others.
- 100% will pick up/read 805 Living again.



MANY OF THE COMMUNITIES IN THE 805 AREA AND SURROUNDING CITIES BOAST MEDIAN HOUSEHOLD INCOMES THAT ARE ON PAR WITH SOME OF THE WEALTHIEST, HIGHER-PROFILE COMMUNITIES IN THE COUNTRY.\*

> Hidden Hills: \$245,694 Lake Sherwood: \$230,000 Bell Canyon: \$208,508 Malibu: \$130,432 Montecito: \$130,129 Oak Park: \$117,326 Calabasas: \$117,176 Westlake Village: \$115,550 Agoura Hills: \$107,268 Moorpark: \$99,353 Thousand Oaks: \$99,115 Santa Ynez: \$97,911

*805 Living* is distributed in all of these cities.

#### **Compared To Other Affluent U.S. Communities:**

Palo Alto, CA: \$126,771 Englewood Cliffs, NJ (affluent Manhattan suburb): \$138,780 Newport Beach, CA: \$107,991 Birmingham, MI: \$107,161 Greenwich, CT: \$90,359 Brentwood, CA: \$88,697 Beverly Hills, CA: \$87,366 Southampton, NY: \$77,130

Median HHI in U.S. (in 2014 dollars), 2010–2014: \$53,482; \*Source U.S. Census (2014)

### 2022 Editorial Calendar & Deadlines

Creative

**Due Date\*** 

Editorial

Highlights

Ad Close

(call for extension)

Issue



Winter Issue (out late January)	December 23	December 30	Wellness 805 Weddings SPECIAL ADVERTISING SECTION: Celebrate! Wedding and Party Resource Guide	Food Building of the second se
March	January 25	February 1	<b>The Restaurant Issue</b> SPECIAL ADVERTISING SECTION: Taste of the Vine (for wineries)	
April	February 18	February 25	<b>Home &amp; Garden</b> SPECIAL ADVERTISING SECTIONS: Architect and Interior Designer Spotlight, Home Design Resource Guide, Realtors of Distinction	Advertising Inquiries Jennifer Vogelbach, Associate Publisher
Мау	March 25	April 1	<b>The Travel Issue</b> SPECIAL ADVERTISING SECTION: The Great Escape	818-427-3496 jennifer@805living.com
June	April 22	April 29	<b>The Drinks Issue</b> SPECIAL ADVERTISING SECTION: <i>805 Living</i> Cocktail Week	
Summer Issue (out early July)	May 25	June 1	Summer Fun	If you are interested in
September	July 25	August 1	<b>Food &amp; Wine</b> SPECIAL ADVERTISING SECTIONS: Taste of the Vine (for wineries) Winemaker Wisdom (for wineries)	advertising and an issue closing date has passed, <b>please</b>
October	August 25	September 1	<b>The Best of Fall</b> Arts & Culture SPECIAL ADVERTISING SECTION: Realtors of Distinction	contact your sales representative and we will
November	September 23	September 30	<b>Giving Back Issue</b> Philanthropy Thanksgiving Entertaining 7th Annual Dishing It Out for Charity SPECIAL ADVERTISING SECTION: Giving Counts: Nonprofit Directory	do our best to accommodate you.
December	October 25	November 1	Holiday & Annual Gift Guide SPECIAL ADVERTISING SECTION:	

#### Advertising contract must be signed to reserve space.

Issue distribution begins on the first of the month, with the exception of the winter issue that will be distributed at the end of January and the summer issue that will be distributed in early July. \*Editorial themes and closing dates are subject to change.

Gifted

## 805 *Living* Ad Specs & Guidelines

#### PRODUCTION NOTES/DIGITAL REQUIREMENTS:

#### Ad Size

Two-page spread Full page One-half page horizontal One-third page square One-quarter page One-sixth page Final Trim Size 16.75 x 10.875" 8.375 x 10.875" 8.375 x 5.312" 4.84 x 4.84" 3.59 x 4.84" 2.32 x 4.84" Non-Bleed Size 15.75 x 10.375" 7.875 x 10.375" 7.875 x 4.812"

Bleed Size 17.25 x 11.375" 8.875 x 11.375" 8.875 x 5.812"

BLEED: Extend bleed 1/4" on all sides, include crop marks **outside** of image area.

LIVE AREA: Keep all live matter at least 1/4" from final trim size on all sides. (Refer to Non-Bleed Size.)

GUTTER SAFETY: Keep all critical matter at least 1/2" from the gutter.

PRINTING PROCESS: Four-color process (cmyk). Direct to plate. Web offset. Perfect bound.

SCREENS: 150-line preferred. Total printing tone value should not exceed 270 percent.

#### GENERAL GUIDELINES:

#### • Build document to ad size.

- Be sure to extend bleed by ¼" on all sides, and allow at least ¼" on all sides for live area, as trimming of ad content may occur otherwise.
- Include crop marks with bleed ads only. Do not include any printer's marks in image or bleed area. All marks should fall outside of the image.
- Images and graphics should be 300 dpi, or no less than 266 dpi.
- Convert **all colors to cmyk.** All colors must be converted to cmyk prior to creating pdf files.
- No rgb images. No spot or pantone colors. All colors should be four-color process (cmyk). Never use the color "Registration" built in color palettes.
- No jpeg, pict, gif, Microsoft Publisher or Microsoft Word can be accepted.
- Do not nest eps files or embed ICC profiles within images.
- Run preflighting software whenever possible and provide report.
- If files require intervention, the advertiser will be billed at \$125 per hour.

#### COLOR SETTINGS:

- Rich Black for large black areas (do not use for text or fine lines/details): 60 Cyan, 40 Magenta, 30 Yellow, 100 Black
- Set Black color swatch to overprint.
- Provide a SWOP-certified color guide for

color-sensitive digital files. All files supplied without acceptable color guide will waive all implied guarantee of color reproduction and will be subject to additional production charges for required production or proofs.

#### FONTS:

- Convert all fonts to outline; or
- Include a copy of ALL fonts used in your files. If EPS images are linked, be sure to include all linked fonts as well. Be sure to include both printer fonts and screen fonts for your files.
- Some fonts may be restricted from being embedded in a pdf file. Please choose another font, or supply all working files and fonts used.
- PC fonts cannot be accepted.

#### DIGITAL FILES:

PDF Ensure all links are valid and images are CMYK and high-resolution files. Write a postscript file using a high-quality or postscript driver, and distill separately using press-quality job options with compatibility of Acrobat 5 (PDF 1.4). Do not downsample images. Set to Automatic (jpeg) compression, and image quality to Maximum or CCITT Group 4 for monochrome images. Do not include any printer's marks, but set bleeds to 0.25". No color conversion needed, and do not include profiles. All color destination should be set to US Web Coated (SWOP) v2. Transparency flattener should not be selected, as the file can be processed without the need to be flatten. Do not compress text or set to outlines

to allow the type to be live for hyperlinks, and therefore allow your website address to be searched in our digital edition.

FULL PAGE

1/4 PAGE

<sup>1</sup>⁄<sub>6</sub> PAGE

1/4 PAGE

<sup>1</sup>⁄<sub>6</sub> PAGE

<sup>1</sup>⁄<sub>6</sub> PAGE

TIFF **300 dpi** minimum, **CMYK** color mode. Turn color management off and uncheck ICC profiles. Do not use jpeg compression.

#### DISCLAIMER:

FULL PAGE

1/2 PAGE HORIZONTAL

1/2 PAGE HORIZONTAL

<sup>1</sup>/<sub>3</sub> PAGE

SQUARE

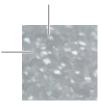
- 805 Living is not responsible for ads sent without proofs or ads not meeting the specification guidelines and requirements.
- 805 Living uses a premium grade gloss coated paper stock. Please note that some show-through may be visible on very light ad creative or white areas. 805 Living is not responsible for any show-through.
- Perfect alignment of type or design across gutter of two facing pages cannot be guaranteed.
- Advertisers are responsible for the content of their ads or materials.
- Materials delivered beyond deadline may be subject to additional charges.

#### SHIPPING INSTRUCTIONS:

EMAIL sophie@805living.com MAIL 805 Living 3717 E. Thousand Oaks Blvd. Westlake Village, CA 91362

**Questions?** Email Sophie Patenaude at sophie@805living.com.

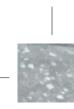
### 805 *Living* Guidelines for Crop Marks



**DO NOT** place crop marks **over** image **DO NOT** set crop marks for less than <sup>1</sup>/4"



DO place crop marks **under** image DO set crop marks at 1/4" on all sides



OR

DO place crop marks **away from** image DO set crop marks at 1/4" on all sides



